

Translation

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Summary of Consolidated Financial Results for the Six Months Ended June 30, 2025 (Based on Japanese GAAP)

August 7, 2025

Company name: Aoyama Zaisan Networks Co., Ltd.
 Stock exchange listing: Tokyo
 Stock code: 8929 URL <https://www.azn.co.jp/>
 Representative: President Masazumi Hasumi
 Corporate Finance Division
 Inquiries: Finance Department General Manager Seiichi Ishikawa TEL 03-6439-5800
 Scheduled date to file Semi-annual Securities Report: August 7, 2025
 Scheduled date to commence dividend payments: August 22, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended June 30, 2025 (from January 1, 2025 to June 30, 2025)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended June 30, 2025	22,155	5.5	2,104	20.9	1,998	14.5	1,253	3.3
Six months ended June 30, 2024	20,994	49.5	1,740	57.8	1,744	40.0	1,212	45.6

	Earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended June 30, 2025	52.32	52.26
Six months ended June 30, 2024	49.80	49.75

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of June 30, 2025	28,412	10,522	36.8	436.58
As of December 31, 2024	22,392	9,816	43.6	408.17

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended December 31, 2024	—	18.00	—	28.00	46.00
Year ending December 31, 2025	—	20.00			
Year ending December 31, 2025 (Forecast)			—	31.00	51.00

3. Forecast of consolidated financial results for the year ending December 31, 2025 (from January 1, 2025 to December 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	47,000	3.0	3,850	9.8	3,650	4.9	2,450	0.9	102.23

4. Notes

(1) Significant changes in the scope of consolidation during the six months ended June 30, 2025: No

(2) Application of special accounting methods for preparing semi-annual consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	25,109,859 shares	As of December 31, 2024	25,103,459 shares
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Number of treasury shares at the end of the period

As of June 30, 2025	1,145,250 shares	As of December 31, 2024	1,159,690 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended June 30, 2025	23,951,694 shares	Six months ended June 30, 2024	24,352,072 shares
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Semi-annual consolidated financial statements
Consolidated balance sheets

(Millions of yen)

	As of December 31, 2024	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	13,082	13,613
Accounts receivable - trade	484	660
Real estate for sale	1,192	6,784
Other inventories	22	6
Other	641	661
Allowance for doubtful accounts	(8)	(2)
Total current assets	15,415	21,723
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	245	257
Land	1	1
Other, net	81	75
Total property, plant and equipment	328	334
Intangible assets		
Goodwill	2,922	2,773
Software	171	113
Other	21	20
Total intangible assets	3,115	2,906
Investments and other assets		
Investment securities	2,845	2,860
Shares of subsidiaries and associates	40	39
Deferred tax assets	253	167
Other	394	379
Total investments and other assets	3,533	3,446
Total non-current assets	6,977	6,688
Total assets	22,392	28,412

(Millions of yen)

	As of December 31, 2024	As of June 30, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	378	336
Short-term borrowings	200	4,100
Current portion of bonds payable	20	20
Current portion of long-term borrowings	1,976	2,367
Income taxes payable	486	729
Accounts payable - other	1,411	674
Provision for bonuses	—	593
Other	1,232	585
Total current liabilities	5,705	9,407
Non-current liabilities		
Bonds payable	70	60
Long-term borrowings	3,704	4,938
Long-term leasehold and guarantee deposits received	3,032	3,438
Long-term accounts payable - other	43	41
Deferred tax liabilities	16	—
Other	3	2
Total non-current liabilities	6,870	8,481
Total liabilities	12,575	17,889
Net assets		
Shareholders' equity		
Share capital	1,259	1,263
Capital surplus	2,081	2,086
Retained earnings	8,113	8,696
Treasury shares	(1,978)	(1,954)
Total shareholders' equity	9,475	10,091
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	350	414
Foreign currency translation adjustment	(53)	(43)
Total accumulated other comprehensive income	297	370
Share acquisition rights	28	26
Non-controlling interests	15	34
Total net assets	9,816	10,522
Total liabilities and net assets	22,392	28,412

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Millions of yen)

	Six months ended June 30, 2024	Six months ended June 30, 2025
Net sales	20,994	22,155
Cost of sales	17,650	17,895
Gross profit	3,344	4,260
Selling, general and administrative expenses	1,603	2,156
Operating profit	1,740	2,104
Non-operating income		
Interest income	4	10
Dividend income	9	10
Foreign exchange gains	43	—
Other	2	16
Total non-operating income	60	37
Non-operating expenses		
Interest expenses	41	75
Commission expenses	11	28
Foreign exchange losses	—	37
Other	2	1
Total non-operating expenses	56	143
Ordinary profit	1,744	1,998
Extraordinary losses		
Loss on retirement of non-current assets	—	3
Total extraordinary losses	—	3
Profit before income taxes	1,744	1,995
Income taxes - current	468	689
Income taxes - deferred	62	34
Total income taxes	530	723
Profit	1,214	1,272
Profit attributable to non-controlling interests	1	19
Profit attributable to owners of parent	1,212	1,253

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Six months ended June 30, 2024	Six months ended June 30, 2025
Profit	1,214	1,272
Other comprehensive income		
Valuation difference on available-for-sale securities	116	63
Foreign currency translation adjustment	(16)	9
Total other comprehensive income	99	73
Comprehensive income	1,313	1,345
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,312	1,326
Comprehensive income attributable to non-controlling interests	1	19

Consolidated statements of cash flows

(Millions of yen)

	Six months ended June 30, 2024	Six months ended June 30, 2025
Cash flows from operating activities		
Profit before income taxes	1,744	1,995
Depreciation	127	89
Amortization of goodwill	4	149
Share-based payment expenses	4	–
Increase (decrease) in allowance for doubtful accounts	(1)	(5)
Increase (decrease) in provision for bonuses	492	593
Interest and dividend income	(14)	(21)
Interest expenses	41	75
Loss on retirement of non-current assets	–	3
Decrease (increase) in trade receivables	510	(172)
Decrease (increase) in inventories	(1,133)	(5,596)
Decrease (increase) in accounts receivable - other	(28)	(81)
Decrease (increase) in advance payments to suppliers	132	115
Decrease (increase) in advances paid	1	(7)
Increase (decrease) in trade payables	(42)	(42)
Increase (decrease) in advances received	(52)	(33)
Increase (decrease) in accounts payable - other	(404)	(680)
Increase (decrease) in accrued consumption taxes	(40)	(339)
Increase (decrease) in deposits received	(151)	(224)
Increase (decrease) in leasehold and guarantee deposits received	232	405
Other, net	(37)	(0)
Subtotal	1,387	(3,777)
Interest and dividends received	14	21
Interest paid	(36)	(73)
Income taxes refund (paid)	(773)	(442)
Net cash provided by (used in) operating activities	592	(4,272)
Cash flows from investing activities		
Purchase of property, plant and equipment	(3)	(40)
Purchase of intangible assets	(5)	(29)
Purchase of investment securities	(284)	(1,565)
Proceeds from sales and withdrawal of investment securities	226	1,582
Other, net	(0)	8
Net cash provided by (used in) investing activities	(67)	(44)

	(Millions of yen)	
	Six months ended June 30, 2024	Six months ended June 30, 2025
Cash flows from financing activities		
Increase (decrease) in short-term borrowings	2,446	3,900
Proceeds from long-term borrowings	700	2,800
Repayments of long-term borrowings	(1,157)	(1,174)
Redemption of bonds	(30)	(10)
Proceeds from exercise of employee share options	36	5
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(19)	–
Dividends paid	(632)	(668)
Net cash provided by (used in) financing activities	1,343	4,852
Effect of exchange rate change on cash and cash equivalents	7	(5)
Net increase (decrease) in cash and cash equivalents	1,874	529
Cash and cash equivalents at beginning of period	14,693	12,934
Cash and cash equivalents at end of period	16,567	13,463